



# The Hub of Business Aviation

06-08 December 2022  
DWC, Dubai Airshow Site

## Exhibitor / Sponsor Event Networking Guide



# Accessing your Account

All you need to access your account is for your email address to be registered with the event, besides that, just follow the steps below.

## Enter your Email

This needs to be the email that you registered with for the Event. If your email is not registered, contact the organiser or support@grip.events



Enter the email address you provided when you registered for the event

E-mail

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Continue



Enter the Badge ID you received in your welcome email when you registered for the event.

Badge / Registration ID

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Claim Account



[Request a reminder](#)

## Enter your Badge / Registration ID

As part of registering for the Event you'll have received a unique Registration or Badge ID enter it to claim your account.

Requesting a Reminder will send you an email with your ID ([check your spam folder!](#))



Please create a password for your account and use this password the next time you log in.

Password

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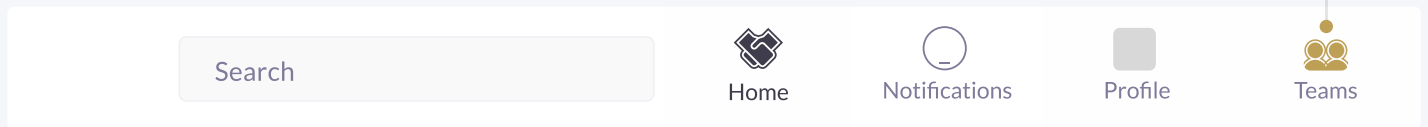
Login



# Teams (Exhibitor & Sponsor Portal)

Teams is a critical element of the platform for exhibitors and sponsors. This page explains how to access it and some of its key features.

## Go to the Teams Tab



## Creating your Team

If you're the first person from your Company signing in you'll be presented with the option to "Create a Team". Enter your Company Name. This is very important if you want to take advantage of the features outlined below.

## Powerful functionality for your Company

HOME	
Meetings ●	All the meetings for you and your team members in a single overview
Inbound Leads ●	Request meetings with all people that have viewed or expressed an interest in your company.
Company Chat ●	Enable attendees to start a direct conversation with your company on the platform.
Contacts	
ADMIN	
Team Members ●	Review your colleagues as Team Members, update their profile and request meeting on their behalf.
Company Profile ●	
Products ●	Create product profiles to give even more visibility to your Company and what you offer.
Account	
Export	

## Edit the Company Profile

It is critical that your company profile looks as great as it can be, add images a description and event specific metadata to make it appear across the platform as frequently as possible.

# Company Profiles

Company Booth Profiles bring plenty of opportunities for companies to showcase their unique capabilities and products in a single overview. Simple to set up and easy for attendees to explore.

Marking a Company with "Interested" will add you to the Inbound Leads of the Company

Message a Company directly if you want to speak to them

Embedded Youtube Video

Company Information  
*Available fields depend on the organiser*

Representatives that are associated with the Company Profile

Overview of the Sessions the Company is Speaking

Overview of the Sessions the Company is Sponsoring

The screenshot shows a company profile for Nokia. At the top, there's a header with the company name, booth number (B3423), and a description. Below this are two buttons: "Interested" (with a heart icon) and "Skip" (with a close icon). A "Message Nokia" button is also present. Below the buttons is a large video player area with a play button icon. Underneath is a "Details" section containing a summary, company type (Information Technology), product category (Software, Hardware, Anywhere), and a website link. Below the details is an "Exhibitor Representatives" section listing Maria Martin (Head of Business Operations), Lee Eccles (Customer Success Manager), and Laurie Delpino (Customer Success Manager), each with "Interested" and "Skip" buttons. The bottom two sections are "Speaking at" and "Sponsoring", both listing a session titled "The future of Artificial Intelligence" featuring Elon Musk.

Nokia Representative

Maria Martin

Date

25th of February 2020

Time

10:30 am - 11:00 am

Location

Booth 101

Message

Write why you would like to meet?

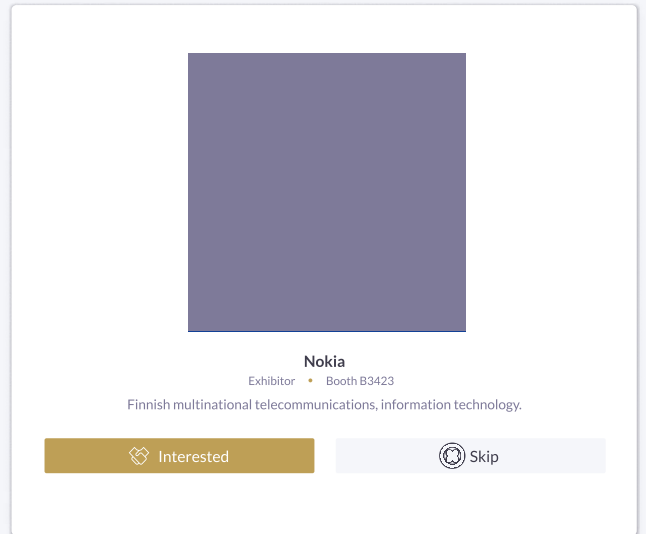
Request Meeting

Request a Meeting with an individual Representative of the Company



# Product Profiles

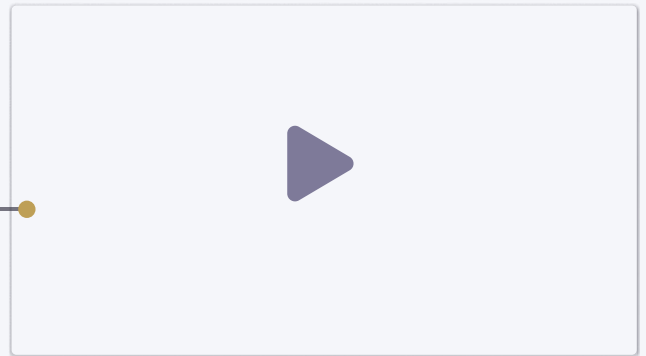
Upload your products to drive maximum engagement for exhibitors.

Embedded Youtube Video



**Nokia**  
Exhibitor • Booth B3423  
Finnish multinational telecommunications, information technology.

 Interested  Skip



Placeholder for an embedded YouTube video, indicated by a play button icon.

Specify the product categories you provide

Direct Links to your company website

**Details**

**Summary**  
Nokia is a leading provider of technology all over the world. Nokia is a leading provider of technology all over the world. Nokia is a leading provider of technology all over the world. Nokia is a leading provider of technology all over the world.

**Company Type**  
Information Technology

**Product Category Provided**  
Software, Hardware, Anywhere



**Company Type**  
Information Technology

**Website**  
<https://landingpage.grip.events/bettvirtual>




See More ▾

Unlimited number of Exhibitor Representatives




**Exhibitor Representatives**

 **Maria Martin**  
Head of Business Operations at Grip 

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 **Maria Martin**  
Grip - Head of Business Operations  Interested 

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 **Maria Martin**  
Grip - Head of Business Operations  Interested 

See 7 More ▾

# Networking

Connections and Meetings are a core element of a successful event experience. We've made this as easy as possible to connect with other attendees at the event

## ● Request

Get recommendations, search and scroll through lists to request meetings for a time and date that works for you.

## ● Accept

Receive incoming meeting requests via notifications or in your email and accept them to have them synced to your personal calendar.

## ● Meet at the show

Attend to your pre-scheduled meetings and be on time.

## ● Rate

Give anonymous feedback on your meeting with "Good", "Bad" or "Didn't Happen" and give a reason for your rating to qualify your post-event follow-ups.

### PRO TIP

To get the best recommendations of people to meet and increase the chances that people accept your meetings one element is absolutely crucial: **complete your profile!**

Add a profile image, fill out your summary and select your preferences in the event-specific questions.

### MEETING DETAILS

**Date**

25th of February 2020 ▾

**Time**

10:30 am - 11:00 am ▾

**Location**


Booth 101 ▾

**Message**

Write why you would like to meet?

**Request Meeting**

### Recommended for you



**Daria Danilina**  
Visitor · London, UK · Booth 232  
Summer Associate at Balderton Capital, MBA at London Business School, formerly Dropbox & HSBC

**Meet** **Interested** **Skip**

**Potential Handshake**  
John is interested in meeting you


**Looking to meet**  
Venture Capital, Automotive Industry, Government Service Providers and Software Developers

**Interested in**  
Artificial Intelligence, Multi Agent Systems and Natural Language Processing

**Common Connections**  
Steffan Ellay, John Doe and Pablo Fernandez

**Common Industry**  
Daria also works in Computer Software

**Common connections**



Besides being able to request meetings, mark people with "interested" or "skip". If someone is also interested in you, chat with them and grow your network!